Axis chosen as Strategic Supplier of network video solutions for Honeywell

Axis Communications today announced that it has been named by Honeywell (NYSE: HON) as a Strategic Supplier. Axis will supply Honeywell with its industry-leading network video products for installations in a range of markets including government, healthcare, transportation and education.

Axis has supplied Honeywell with IP surveillance products, including network cameras and video servers, since 2001. Honeywell grants the title of Strategic Supplier only to providers whose products experience a large volume of sales through Honeywell and lead the market in quality and performance.

The Axis network video products are tightly integrated into the Honeywell Enterprise Building Integrator (EBI) and Digital Video Manager (DVM). The Honeywell DVM, interfacing with Axis video servers and network cameras, gives users a scalable video management solution. Up to thousands of cameras can be managed, all based on network video over standard IP-based networks and video recording on standard server hardware and hard disks. Honeywell is also a partner in the Axis Application Developer Partner (ADP) Program.

"We are honored to be selected by Honeywell as among its top technology suppliers," said Fredrik Nilsson, general manager of Axis in the U.S. "We are looking forward to working with Honeywell in further spurring the growth of network video across all industries and markets."

Axis network video products are available through the Honeywell branch offices in solutions integrated with the Honeywell EBI and DVM software solutions. These solutions have already been installed at major state facilities, hospitals and airports.

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About Axis
Axis increases the value of network solutions. The company is an innovative market leader in network video and print servers. Axis' products and solutions are focused on applications such as security surveillance, remote monitoring and document management. The products are based on in-house developed chip technology, which is also sold to third parties.

Axis was founded in 1984 and is listed on the Stockholmsbörsen (XSSE:AXIS). Axis operates globally with offices in 14 countries and in cooperation with distributors, system integrators and OEM partners in 70 countries. Markets outside Sweden account for more than 95% of sales. Information about Axis can be found at www.axis.com.