

## AXIS Quick Start Service

Get off to a great start with every installation!

# Help that makes all the difference.

**Are you an Axis partner and new** to AXIS Camera Station, Axis video analytic applications, AXIS Companion and Axis products?

Are you sending system integrators or installers out in the field **for the first time**?

Or maybe you just **need to configure** an application you haven't worked with before?

AXIS Quick Start Service is hands-on training and help with configuring and optimizing installations and system expansions. It gets you off to a good start with your customers. It gives your system integrators invaluable one-on-one training. And – because it's a remote service – we can offer it at a very reasonable rate.

#### Get it right, right from the start

Take advantage of AXIS Quick Start Service, and let our qualified support personnel give you experience-based guidance to ensure minimal installation errors and maximum system performance. You'll be able to count on happy customers who trust you enough to contact you again and again. And they'll be ready and willing to recommend your work to others.

#### Build in-house competence

AXIS Quick Start Service brings a wealth of knowledge and experience to your installations – instantly. But it's also a great way to transfer knowledge to your people – painlessly. With our experienced technicians to guide them through unfamiliar processes and share diagnostic and problem-solving abilities with them, integrators acquire new skills and understanding. And you even can choose to receive a recording of your sessions to use as training material at a later time. All of that will add value to your business and ensure better service for your customers.

#### **Kick-start your installations**

AXIS Quick Start Service is a cost-effective path to faster, easier installations and system expansions that save you time and money. And you'll be able to pass your savings along to your satisfied customers. You'll experience fewer issues and speedy problem solving when our experienced personnel carry out an installation for you. We have quick fixes for known issues. Plus, you'll always know the scope and the cost of the service in advance.

### How does it work?

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We agree with you on the scope of the help you need.

We set up a time for an Axis Support Technician to spend up to three hours assisting you.

The technician places a phone call to your system integrator onsite.

The technician establishes a remote connection to the system to be configured.



The technician goes through the previously agreed-on configurations while explaining the process to your system integrator.

The technician then either does subsequent configurations for you, or guides your system integrator through the process.

If previously agreed, we deliver a recording of the session for you to use as training material in the future.

#### For more info, visit www.axis.com/quickstart

#### **About Axis Communications**

Axis enables a smarter and safer world by creating network solutions that provide insights for improving security and new ways of doing business. As the industry leader in network video, Axis offers products and services for video surveillance and analytics, access control, and audio systems. Axis has more than 3,000 dedicated employees in over 50 countries and collaborates with partners worldwide to deliver customer solutions. Axis was founded in 1984 and has its headquarters in Lund, Sweden.

For more information about Axis, please visit our website www.axis.com.

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