

Axis Communications' Academy

Seminar description



Time to Switch to Network Video

Axis Business Seminar

Length: 2-3 hours

Format: seminar

Course description

The Business seminar provides information about network video for analog CCTV installers. The course gives an insight to network video and how it gradually replaces analog CCTV in the market. In addition to a basic comparison between the two technologies, it describes Axis' business model and how Axis works to support you in your sales process.

Course objectives

You will learn:

- > How network video can easily replace analog CCTV
- > How network video improves functionality and offer additional features
- > How Axis supports you in your migration to network video

Who should attend?

Installers/Integrators of analog CCTV that want to take part of the rapidly growing Network Video market.

Prerequisites

CCTV industry background.

Register for this course at www.axis.com/academy/classroom-based.htm

Contact your sales office for more information about availability and price.