



Welcome to Axis!

The world leader in network video
Chelmsford, Massachusetts, North America HQ





About Axis

Axis Communications was formally founded 1984 by Mikael Karlsson, Martin Gren and Keith Bloodworth. The year before, Martin Gren and Mikael Karlsson founded the company Gren & Karlsson Firmware. With Mikael's knowledge and understanding of International Business, Martin's technical expertise and Keith's skills in sales models they formed a complementary and dynamic combination. By the end of the 1980s Axis had established a position as one of the three world leaders in protocol converters/printer interfaces.

With the emergence of new technologies and the growing importance of network accessibility, Axis broadened its connectivity scope to include solutions for network printing and document management in wired and wireless environments. In response to the convergence towards IP-based systems, Axis also focused increasingly on applications for video surveillance, remote monitoring, and web broadcasting, and introduced the world's first network camera in 1996.

While Axis has come a long way since then, one thing hasn't changed – Axis' dedication to serving the market with a consistent succession of winning network video solutions that expand the users' potential. Today, Axis is the world leader in network video, focusing on a new wave of innovation, making advances in light sensitivity, dynamics, color reproduction and resolution in its network cameras. Beyond that, Axis is also successfully moving into new markets that Axis is calling the Internet of Things, such as access control, network horn speakers and IP video door stations. Driven by the vision to come up with new, innovative, smart solutions that meet user needs, Axis will expand its portfolio to keep achieving that.



Contact us

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Features

Our Axis Experience Center (AEC) is designed to provide an exclusive experience with a hands-on, customized demonstration of Axis' complete range of products and solutions. Each visit is unique and will deliver the best possible Axis Experience for you, we want you to feel comfortable and at home. The AEC offers a variety of space for visitors to both learn about Axis Communications' products & technology, as well as relax and network with others (while enjoying a great cup of coffee)

You will not only learn the value Axis products offer, but also gain a better understanding of what it means to do business with Axis' exclusive partner network. We want to show you the way to a smarter, safer world!

Showcased at our AEC are surveillance technologies such as motion sensor and access control systems, as well as analytic innovations like people counting and occupancy tracking, designed to assist with business intelligence and marketing effectiveness. Our AEC also includes a Command Center with a Total Solutions Wall that includes our selection of audio, video, and our own VMS. Visit us to test AXIS Lightfinder, Thermal Imaging, and Wide Dynamic Range (WDR) technologies.

For our partners, we offer an exclusive opportunity to utilize our AEC for your own purpose, allowing you to host company meetings, trainings or conferences within our space.

Directions to Axis

From Boston/Logan Airport (BOS) – approx. 31 miles from the airport to office

Take I-93 North. Follow I-93N approx. 10 miles and merge onto I-95 South/RT-128 Yankee Division Hwy S via Exit 37B toward Waltham. From there take US-RT 3 North toward Middlesex Tpk/Burlington/Nashua, via Exit 32A (Lowell/Nashua). Continue US-RT 3 North (approx. 9 miles) to RT-129W (Exit 29) toward Billerica/Chelmsford.

Keep right to take the I-129W ramp towards Chelmsford. Turn slight right onto RT-129/Billerica Rd.

Continue for 1 mile and take a right onto Apollo Drive, continuing straight to end of the road – 300 Apollo Dr.

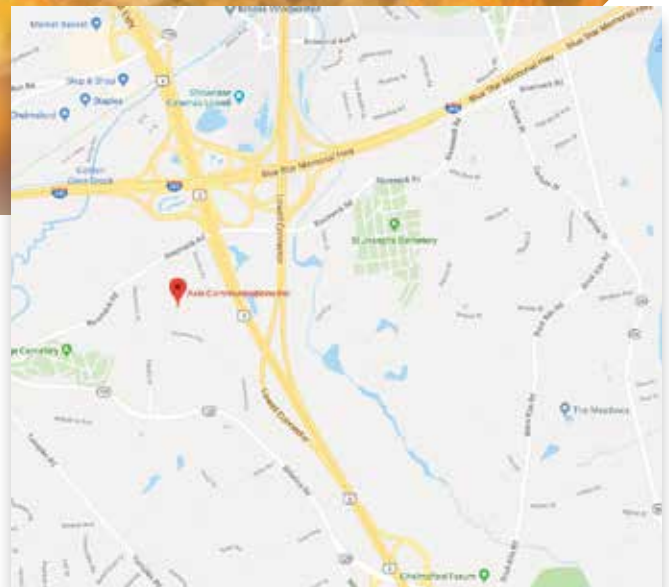
From Manchester-Boston Regional Airport (MHT) – approx. 33 miles from the airport to office

Start out going North on Airport Rd toward Cell Phone Lot road. Turn slight right to stay on Airport Rd. Follow Airport Rd heading west toward Airport exit. Enter the roundabout and take the 2nd exit, Commerce Ave. At next roundabout, take 2nd exit onto Raymond Wieczorek Dr.

Follow for approximately 1.2 miles and enter the Everett Turnpike south ramp toward Nashua/Boston.

Continue for 1.5 miles and merge onto Everett Turnpike. Continue for 9.8 miles. Everett Turnpike becomes US-RT 3 South. Stay on US-RT 3 South for 18 miles. Take Exit 29 toward RT-129/Chelmsford.

Keep left and take the ramp toward RT-129W/Chelmsford. Merge onto Billerica Rd. Take the 2nd right onto Apollo Dr. continuing straight to 300 Apollo Dr.



Meeting rooms

As an Axis Partner, you are invited to make use of our office facilities, consisting of five state-of-the-art high-tech meeting rooms, reception area to greet guests and a separate kitchen with tables, tea and coffee making facilities. Please contact your Regional Sales Manager or Inside Sales Representative to book!

Choose the size of space required:

- > ARTPEC Conference Room – suitable for 4-6 people with TV monitor
- > NETEYE Conference Room – suitable for 12-16 people
- > IDEON Command Center – suitable for 8 people with live demonstrations to showcase software solutions
- > ONVIF Training Room – suitable for 16 people
- > Mikael Karlsson Auditorium – suitable for 47 people; stadium seating with front screen and side TV monitor. This is a great room for a lunch and learn or company training.



Things to do in and around Boston

Shopping

Newbury Street

High-end shopping located in the Back Bay of Boston

Copley Place

100 Huntington Avenue, Boston

T: 617-262-6600

Boston's most distinctive shopping destination with 75 fabulous stores and restaurants. Parking is easily accessible from any direction.

Burlington Mall

75 Middlesex Turnpike, Burlington

T: 781-272-8668

An upscale, indoor shopping center featuring stores like Lord & Taylor, Nordstrom, Macy's, the Apple Store, Michael Kors, Kate Spade, etc. It also features a large food court with many grab and go options as well as restaurants such as The Cheesecake Factory, Johnny Rockets, Legal Sea Foods or Uno's Chicago Grill.

Entertainment/Sports

Fenway Park

4 Yawkey Way, Boston

T: 877-733-7699

Since 1912, Fenway Park has been the home for the Boston Red Sox. Because of its age and constrained location in Boston's dense Fenway-Kenmore neighborhood, the park has been renovated or expanded many times, resulting in quirky features including the famous "Triangle", "Pesky Pole", and the Green Monster in left field.

TD Garden

100 Legends Way, Boston

T: 617-624-1050

New England's largest sports and entertainment arena, TD Garden is the home of the NHL's Boston Bruins and NBA's Boston Celtics franchises and hosts over 3.5 million people a year at its world-renowned concerts, sporting events, family shows, wrestling and ice shows.

Explore Boston

Faneuil Hall

4 S. Market Street, Boston

T: 617-523-1300

Located in the heart of downtown Boston, Faneuil Hall Marketplace is adjacent to historic Faneuil Hall and is bordered by the financial district, the waterfront, the North End, Government Center and Haymarket. It is a well-traveled part of Boston's "Freedom Trail". The Marketplace is a 5-minute walk to the New England Aquarium, The Children's Museum, The Old State House, and Paul Revere's House. Other nearby attractions include the New State House, The Museum of Fine Arts, Boston Public Garden, Old North Church, The USS Constitution and Fenway Park, among others.

New England Aquarium

1 Central Wharf, Boston

T: 617-973-5200

In addition to the main aquarium building, attractions at the New England Aquarium include the Simons IMAX Theatre and the New England Aquarium Whale Watch, which operates from April through November.

Boston Harborwalk

A public walkway along the edge of piers, wharves, beaches, and the shoreline around Boston Harbor.

Freedom Trail

139 Tremont Street, Boston

T: 617-242-5642

The Freedom Trail is a 2.5-mile-long path through downtown Boston, Massachusetts, that passes by 16 locations significant to the history of the United States. The trail is marked largely with brick and winds between Boston Common to the Bunker Hill Monument in Charlestown.

Patriots Place

2 Patriot Place, Foxborough

T: 508-203-2100

Home to the New England Patriots and features 1.3 million square feet of shopping, dining and entertainment options. 17 casual to high-end restaurants and other nightlife venues as well as a 14-screen Showcase Cinema De Lux.

Hotels

Courtyard Boston Lowell/Chelmsford

30 Industrial Ave. E, Lowell MA

T: 978-458-7575

W: www.marriott.com/hotels/travel/bosll-courtyard-boston-lowell-chelmsford/

7 minutes from the office

Ask for the Axis Communications rate using code: **XCM** (\$152.00 no breakfast, \$162.00 with breakfast)

Courtyard Boston Billerica/Bedford

270 Concord Rd., Billerica, MA

T: 978-670-7500

W: www.marriott.com/hotels/travel/bosbb-courtyard-boston-billerica-bedford/

9 minutes from the office

Ask for the Axis Communications rate using code: **XCM** (\$152.00)

Residence Inn – Marriott

7 Lan Drive, Westford, MA

T: 978-392-1407 (book reservation)

W: www.marriott.com/hotels/travel/bosrw-residence-inn-boston-westford/

Complimentary breakfast buffet

11 minutes from the office

Ask for the Axis Communications rate using codes:

XICK – Standard Queen Suite (\$129.00)

YXIC – Two Bedroom Suite (\$199.00)

XICM – King Suite (\$144.00)

XICL – One Bedroom Suite (\$139.00)

Hampton Inn & Suites

9 Nixon Road, Westford, MA

T: 978-392-1555 (press #2 for reservations)

W: <http://westfordchelmsfordsuites.hamptoninn.com>

Complimentary hot breakfast

10 minutes from the office

Ask for the Axis Communications rate using code: **0560014810**, King/Double Queen (\$139), King Study (\$143), King Suite (\$149)

Dining

The Establishment

75 Princeton Street, North Chelmsford, MA

T: 978-455-3111

W: www.eateestablishment.com

\$\$ | *12 minutes from the office*

Burton's Grill

1 Cornerstone Square, Westford, MA

T: 978-692-1220

W: <http://burtonsgrill.com/>

\$\$ | *10 minutes from the office*

Fishbones of Chelmsford

34 Central Square, Chelmsford, MA

T: 978-250-0101

W: www.fishbonesofchelmsford.com

\$\$ | *4 minutes from the office*

Jon Ryan's Pub

56 Chelmsford Rd., Billerica, MA

T: 978-362-1051

W: <http://jonryanspubs.com/>

\$\$ | *6 minutes from the office*

Moonstones

185 Chelmsford St. (Rt. 110), Chelmsford, MA

T: 978-256-7777

W: <http://moonstones110.com/>

\$\$\$ | *5 minutes from the office*

Rufina's Italian Restaurant

170 Concord Rd., Chelmsford, MA

T: 978-256-1250

W: www.rufinas.com

\$\$ | *8 minutes from the office*

Tavern In the Square

Cross Point, 900 Chelmsford Street, Lowell, MA

T: 978-970-3870

W: <http://taverninthesquare.com>

\$\$ | *8 minutes from the office, pub style*

Brickhouse Center Sports Grill

1 Central Square, Chelmsford, MA

T: 978-256-2112

W: www.brickhousecentersportsgrill.com

\$\$ | *3 miles from the office, great pub food*

About Axis Communications

Axis offers intelligent security solutions that enable a smarter, safer world. As the market leader in network video, Axis is driving the industry by continually launching innovative network products based on an open platform - delivering high value to customers through a global partner network. Axis has long-term relationships with partners and provides them with knowledge and ground-breaking network products in existing and new markets.

Axis has more than 2,700 dedicated employees in more than 50 countries around the world, supported by a global network of over 90,000 partners. Founded in 1984, Axis is a Sweden-based company listed on NASDAQ Stockholm under the ticker AXIS.

For more information about Axis, please visit our website www.axis.com.