

Your guide to Axis Partner Web

FOR MEMBERS OF THE
AXIS CHANNEL PARTNER PROGRAM

Enter >

AXIS COMMUNICATIONS

Axis Partner Web



Axis Partner Web is the place to go for finding regular updates and around-the-clock access to keep you one step ahead on all the latest information. Here, we share exclusive news, documentation, project pricing, and other useful tools, including co-marketing support and pre-hand information.

You can sign in to the partner web from axis.com, or by going directly to www.axis.com/partnerweb

Log in and start exploring today!

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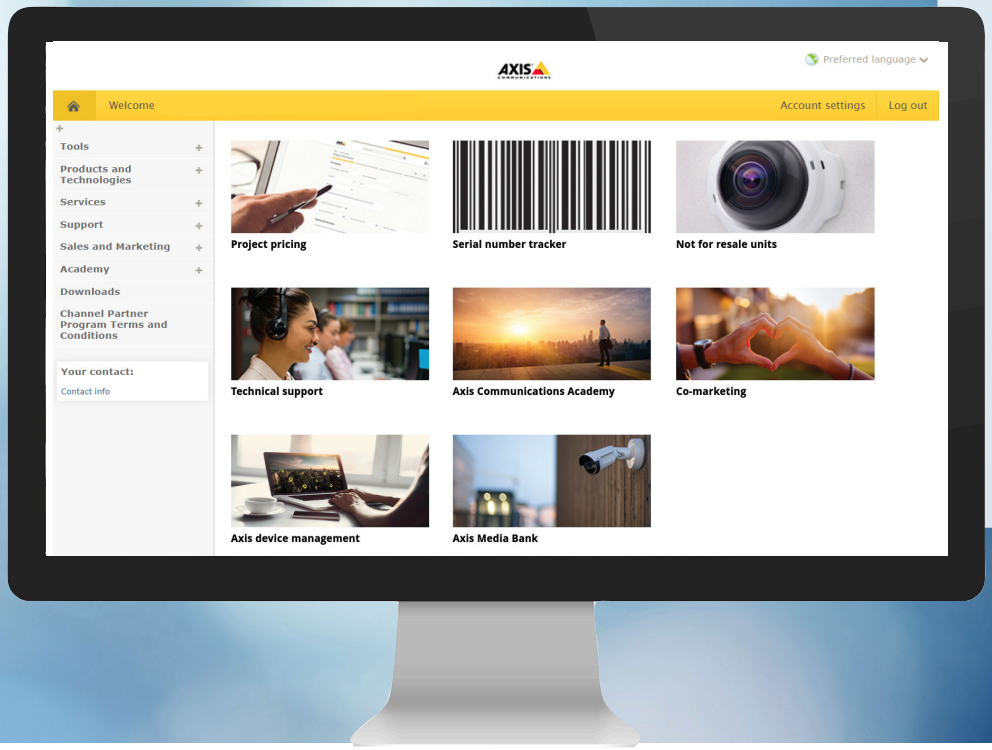
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Guidance on how to leverage the Axis brand in marketing activities.

Axis device management
Find out about easy, cost-effective, and secure management of Axis devices.

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Find images of Axis products that you can use in your marketing channels.

Additional tools to explore
Useful business tools to discover.



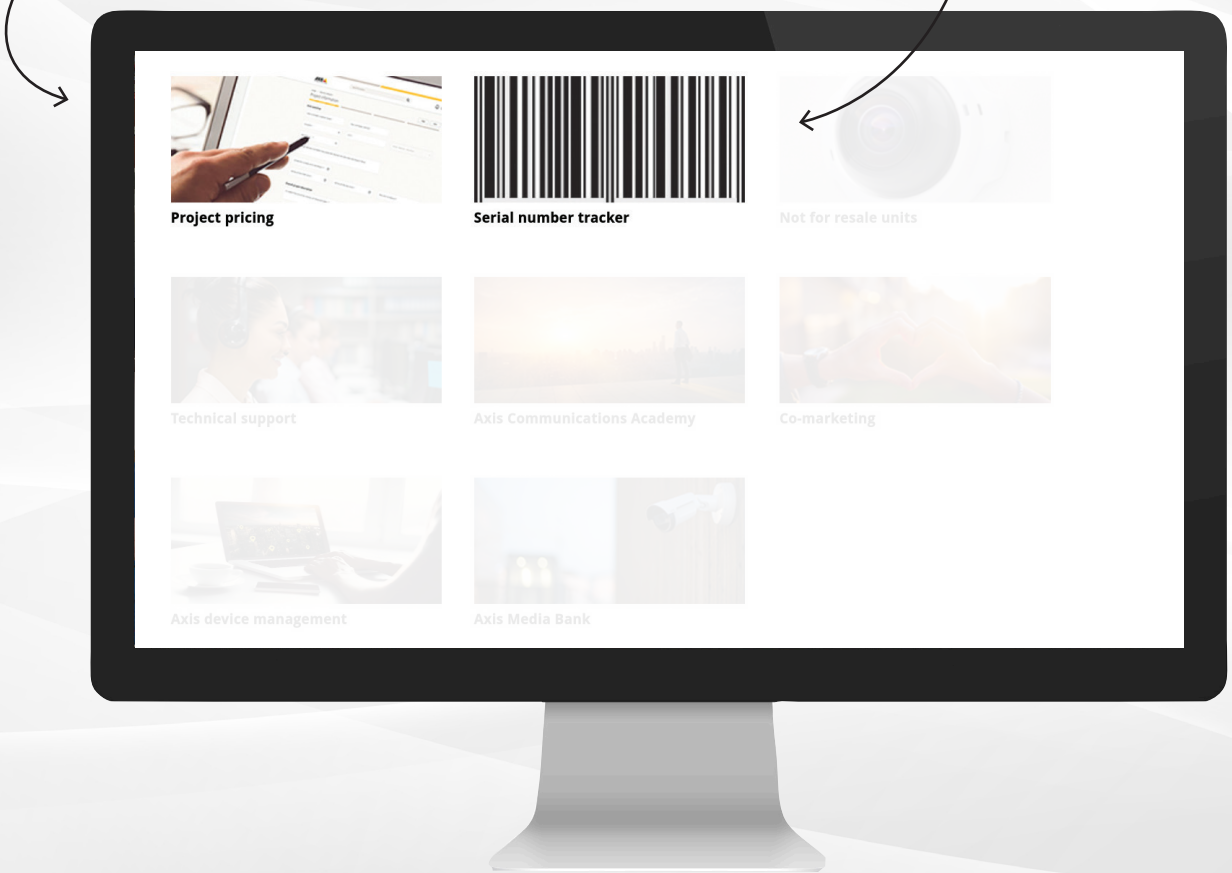
Project pricing

In our Axis Project Pricing Tool, you can register projects and apply for project pricing. By providing important project information such as competition, system design, and integration work, you increase project visibility which allows Axis to protect your time and resource investment as a partner.

In the project pricing tool, you can not only register, track, and manage your projects, but also follow revisions being made.

Serial number tracker

Serial number tracker is a search tool to find manufacturing data for Axis products.



Technical support

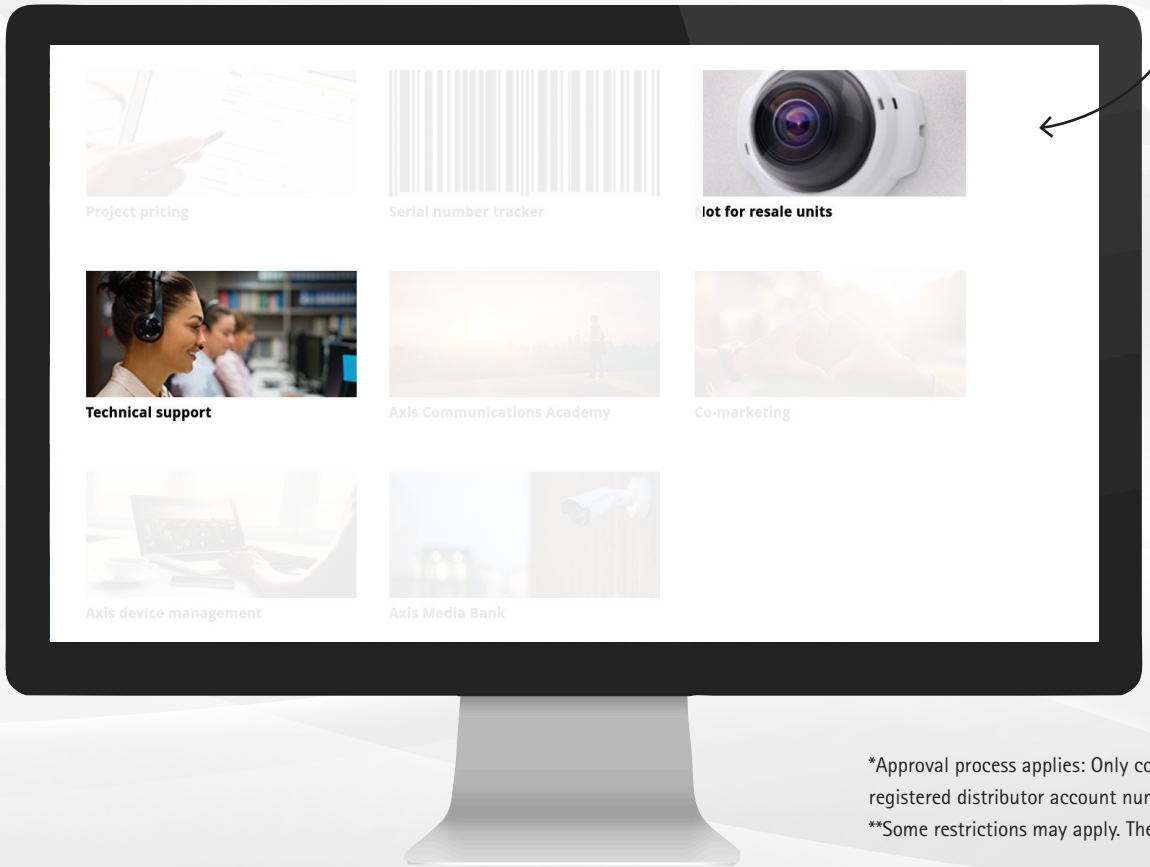
Axis Technical Services provides efficient assistance for your Axis products and solutions. We offer extensive technical after sales-support about hardware warranty and return material authorization (RMA), and also useful links to self-help online, troubleshooting step-by-step guides and comprehensive FAQs.

If you need personal support, you'll find contact information to our online helpdesk, provided by Axis engineers around the world.

You can also contact our live support chat, available globally 24/5 (excluding major holidays). If your needs are specific, you can call your closest sales office.

Not for resale units

In our Not For Resale (NFR) Unit Center, you can purchase NFR demonstration equipment at discounted prices up to 50%* off MSRP. Silver and Gold level partners are entitled to up to 60% discount off MSRP on selected Axis products.**



*Approval process applies: Only companies with a registered tax number and with a registered distributor account number will be granted discounted NFR units.
**Some restrictions may apply. The distributor decides on the final price to the partner.

Axis Communications Academy

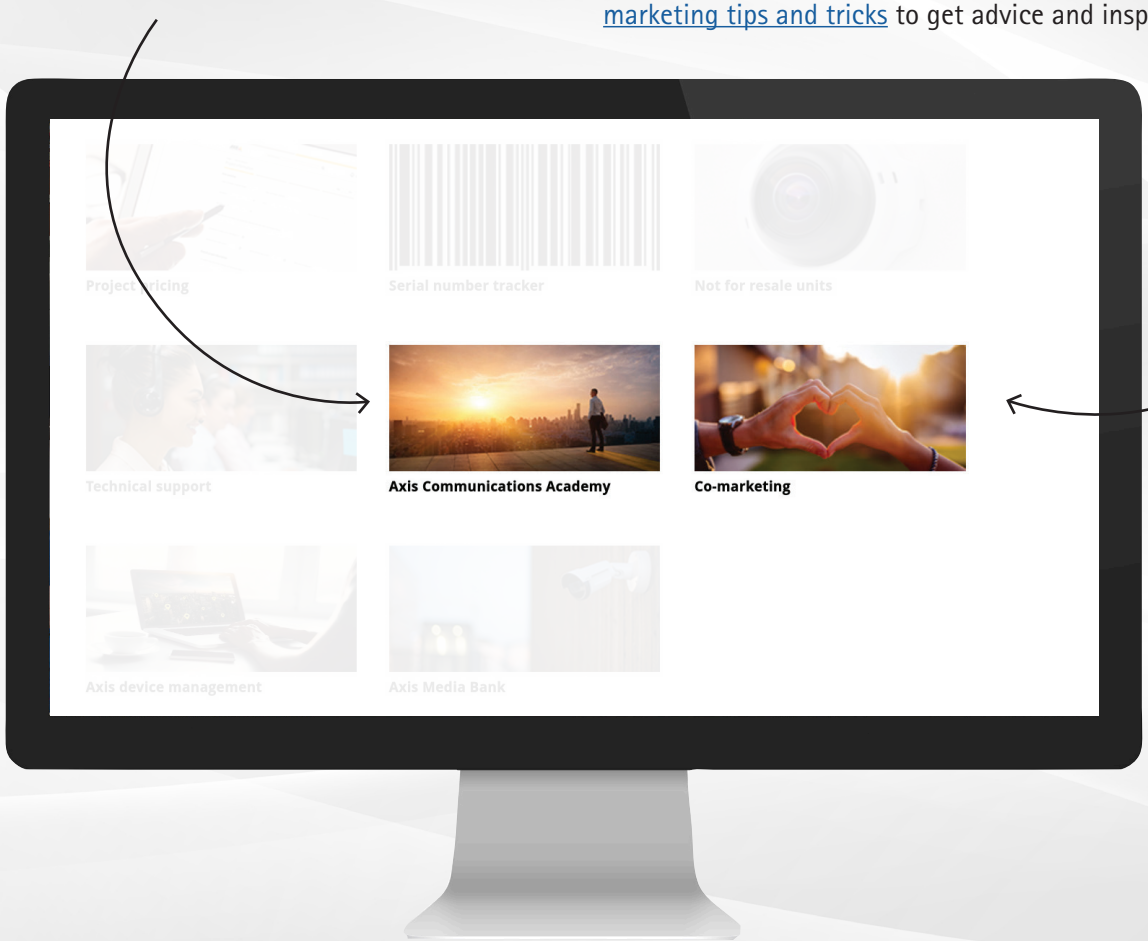
In the Academy section on partner web, you can find your way to the knowledge and skills needed in every customer interaction. Axis Communications Academy's industry-recognized training gives you deep knowledge about the latest solutions, technology, and trends delivered by the industry experts.

You'll also find information about the Axis Certification Program and how to get a competitive advantage by becoming an Axis Certified Professional.

Co-marketing

Co-marketing is an opportunity for us both to reach a broader audience than each of us would on our own. There are many ways to leverage the Axis brand as a partner program member.

With inspiration from our co-marketing guidelines, you'll learn how to best leverage on the Axis brand in your marketing. You can download our toolboxes with ready-to-use marketing assets to get started right away. You can also take advantage of our marketing tips and tricks to get advice and inspiration for your next campaign.



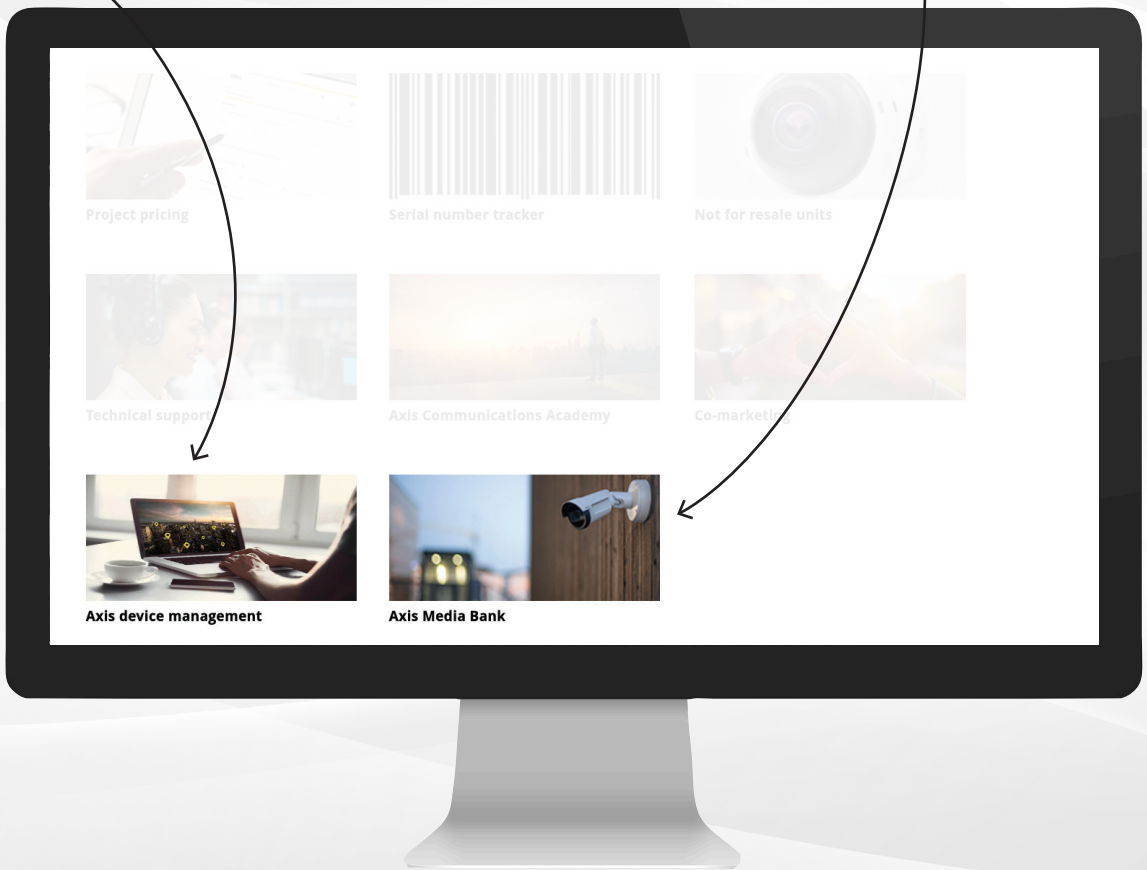
Axis device management

Simplify device maintenance and reduce costs

AXIS Device Manager Extend offers a unified, user-friendly interface that helps you proactively manage your customers' Axis devices and sites from anywhere. Featuring an intuitive dashboard and remote site access, you can manage thousands of Axis devices and it allows you to perform firmware updates and other tasks at scale.

Axis Media Bank

In the Axis Media Bank, you can find images of Axis products, for you to use in your own marketing channels. With inspiration from our co-marketing guidelines, you'll learn how to best leverage on the Axis brand in your marketing.



Additional tools to explore

- AXIS License Manager is an online tool that makes license management easy and efficient and allows you to monitor and manage all subscription licenses – from one central location.
- AXIS Plugin for Autodesk® Revit® enables you to select and place interactive Axis camera models directly in your Revit building plans and incorporate surveillance into your design.
- AXIS Server Report Viewer is a graphical user interface tool that you can use to analyze the information provided in server reports from Axis devices. The tool provides an overview of the report and make it easier for you to read.
- My colleagues - here you'll find a list of the people within your company who have access to Axis partner web. Please check the list once in a while to make sure it is up to date. For adjustments, contact your Axis sales or marketing representative.



About Axis Communications

Axis enables a smarter and safer world by creating solutions for improving security and business performance. As a network technology company and industry leader, Axis offers solutions in video surveillance, access control, intercom, and audio systems. They are enhanced by intelligent analytics applications and supported by high-quality training.

Axis has around 4,000 dedicated employees in over 50 countries and collaborates with technology and system integration partners worldwide to deliver customer solutions. Axis was founded in 1984, and the headquarters are in Lund, Sweden.

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