Project registration step by step guide



Are you submitting a project registration for the first time or just need a refresher? Here is step by step guide to help you get started.

What is project pricing and what are the benefits?

As a valued member of the Axis Channel Partner Program, you have a large network of Axis sales professionals, technical service engineers and inside sales account managers available to answer your questions and help you every step of the way. An added partner benefit is the opportunity to register for project pricing discounts for strategic projects.

Partners apply for pricing in the **Axis Project Pricing Tool** on partner web. This is a benefit available to all levels of partners and allows you to gain a competitive advantage by providing important project information such as competition, system design and integration work. This helps increase project visibility and allows Axis to protect their partners' time and resource investment.

What happens after I register a project?

Every project registration is reviewed by the Axis pricing team, sales, and management to provide a comprehensive quote to our distribution partners. Each project is reviewed as a unique opportunity, and pricing is determined on an individual basis. Axis aims to process project confirmations in a timely fashion and your project status is always viewable in the **Axis Project Pricing Tool**.

What if the project needs to be revised after it was quoted?

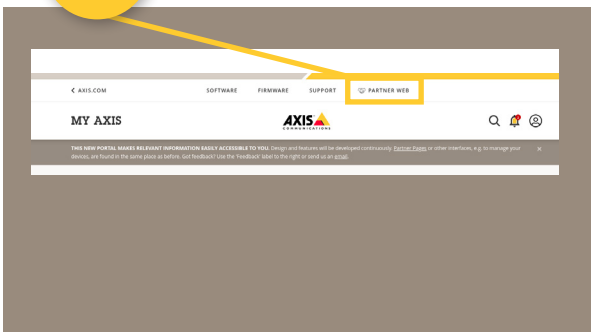
With the latest updates of the **Axis Project Pricing Tool**, it's possible for Axis distributors to revise projects directly in the tool on partner web. System integrators can then see and follow the revisions.

The revisions made are automatically sent to a dedicated pricing team who will review the requests. Like all project pricing requests, Axis strives to process requests in a timely fashion.

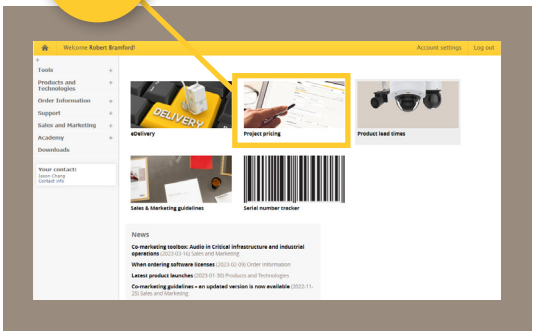


Project pricing

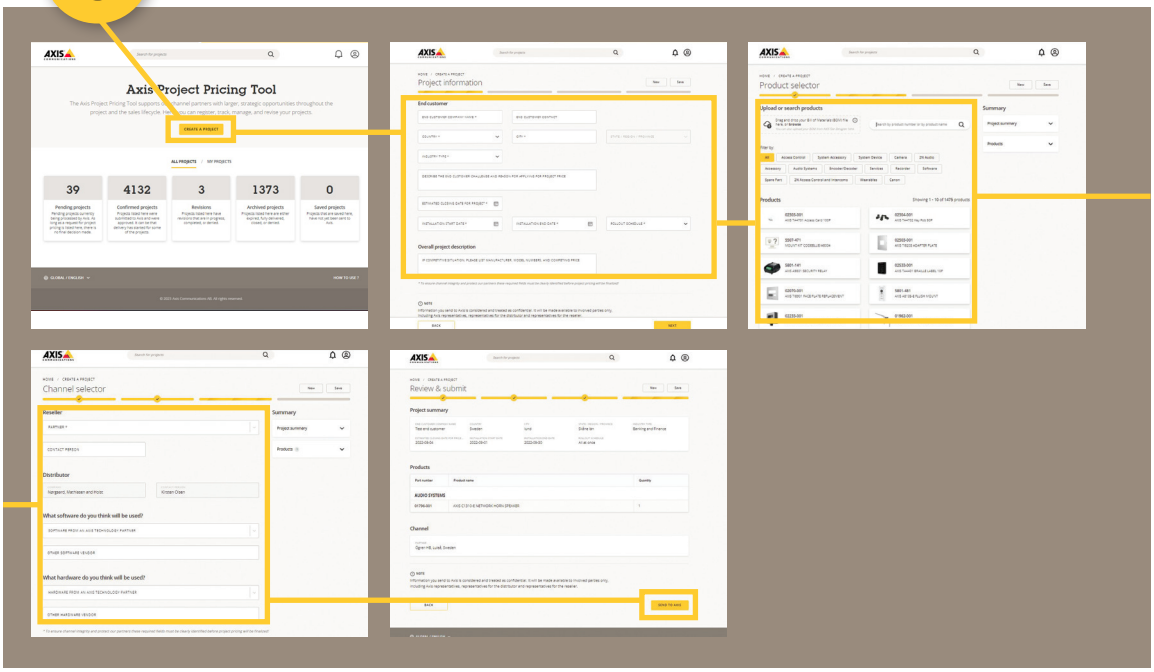
1 Log on to Axis partner web (www.axis.com/partner_pages/)



2 Click on Project pricing.

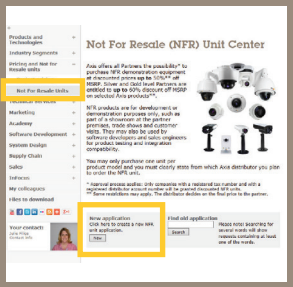


3 Click on “initiate a project” and complete the required information.



Not for resale units

Under Tools, click on NFR units.





Resellers are allowed to purchase one unit per model number, once every 12 months. Eligible units include single cameras, encoders, network intercoms, and access control systems.

Accessories, software, S-line recorders, SD cards, multipacks, and bundles are not included in the program.

Go to Axis Project Pricing Tool

Do you still have questions? Please contact your local Axis sales representative.

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