

Watford, December 5, 2014

## **Boston Networks and Axis Communications scoop top industry award**

**Boston Networks and Axis Communications have been awarded the prestigious title of ‘Security Project or Installation of the Year’ at the national Security & Fire Excellence Awards 2014.**

Boston Networks, the UK leader in the design, installation and support of high-performance intelligent building systems and wireless solutions and Axis Communications, the global leader in network video collaborated on the project to implement a high-performing IP-based surveillance solution across the University of the West of Scotland’s multi-campus estate.

The winners of the 16th Security & Fire Excellence Awards were announced last Thursday night at a gala award ceremony at the Hilton Hotel in London. Axis and Gold Partner, Boston Networks fought off stiff competition from eight other finalists including Sony and Quadrant Security Group.

Commenting on the award win, Atul Rajput, regional director, northern Europe at Axis Communications said: “We are absolutely thrilled with this award which is testament to how we can produce fantastic results for clients when we work closely with our trusted partners.”

Paul Goodbrand, operations director at Boston Networks added: “Boston Networks is thrilled that IFSEC awarded us the ‘Security Project of the Year’ accolade for the project delivered in conjunction with Axis Communications at The University of the West of Scotland.

“This project is a fantastic example of a wholly successful IP migration that utilised and built upon the University’s existing assets to streamline and enhance its security estate.

“The University now benefits from global-leading surveillance technology that supports multiple stakeholders and has enabled it to centrally control disparate campuses, spanning a large geographical area, to significantly improve the security of students and staff.

“Moreover, Boston Networks continues to partner with the University to fully maintain its security system and design future-proof solutions that will further integrate additional security services.”

Boston Networks and Axis won the award for the installation at the University of the West of Scotland, one of Scotland’s largest universities. Together they designed and implemented a high performing IP-based surveillance solution, featuring HD-quality footage and a powerful video management interface across the university’s multi-campus estate. The state-of-the-art solution combined over 200 Axis network cameras and Milestone XProtect Expert open platform IP VMS

software.

The new solution enabled seamless command centre control and benefits from edge storage support, failover recording servers and redundant management servers to ensure recordings are never interrupted and access to the system is always maintained. Discussions are now underway to extend the Axis camera coverage to the university's Hamilton and Dumfries campuses.

Atul concluded: "This award-winning collaboration is yet another example of how Axis is working closely with its partners to develop its credentials within the education sector which includes other large colleges and universities and across the UK."

The Security & Fire Excellence Awards are recognised as the 'Oscars' for both the security and fire business sectors as they have consistently broken new ground in highlighting the very best people, projects and processes the UK's security sector has to offer.

The 2014 award ceremony took place on Thursday 27th November at the Hilton Hotel, Park Lane, in London and attracted over 1,000 of the industry's foremost practitioners.

To read more about this award-winning project, [click here](#)

For more information about Axis Communications visit: [www.axis.com](http://www.axis.com).

For more information on Boston Networks, visit [www.bostonnetworks.co.uk](http://www.bostonnetworks.co.uk)

***For all Axis media enquiries, please contact:***

*Alex Henshall or Eleanor O'Connell at Good Relations*

*Phone: + 44 (0) 1625 500800, E-mail: [axis@goodrelationsregional.co.uk](mailto:axis@goodrelationsregional.co.uk)*

***For further information about Axis Communications Northern Region, please contact:***

*Kristina Tullberg, PR and Communications Specialist, Axis Communications Northern Europe*

*Phone: + 46 46 272 1800, E-mail: [pressoffice-ne@axis.com](mailto:pressoffice-ne@axis.com)*

***For further information about Boston Networks, please contact:***

*Lynsey Jenkins, Marketing Manager, Boston Networks*

*Phone: +44 141 892 2001, E-mail: [lynsey.jenkins@bostonnetworks.co.uk](mailto:lynsey.jenkins@bostonnetworks.co.uk)*

***About Axis***

*Axis offers intelligent security solutions that enable a smarter, safer world. As the global market leader in network video, Axis is driving the industry by continually launching innovative network products based on an open platform - delivering high value to customers through a global partner network. Axis has long-term relationships with partners and provides them with knowledge and ground-breaking network products in existing and new markets.*

*Axis has more than 1,600 dedicated employees in more than 40 countries around the world, supported by a network of over 60,000 partners across 179 countries. Founded in 1984, Axis is a Sweden-based company listed on NASDAQ OMX Stockholm under the ticker AXIS. For more information about Axis, please visit our website [www.axis.com](http://www.axis.com).*

*Follow us on Twitter: [@Axis\\_NEur](https://twitter.com/Axis_NEur)*

***About Boston Networks***

*Boston Networks is a leader in the design, planning, installation and support of high-performance Intelligent Building Systems and Wireless Solutions.*

*Specialising in Cabling Services, Network Infrastructure, Wireless LAN & WAN and Integrated Security Systems, encompassing CCTV, Access Control, Fire Safety & Intruder Detection, we offer the best of breed technologies and deliver a comprehensive range of bespoke solutions and professional Support Services throughout the UK and Europe.*

*Follow us on Twitter: @BostonNetworks*