

Lund, October 20, 2011

## Interim report January - September 2011

### The third quarter

Net sales increased during the third quarter by 32 percent to SEK 971 M (737).

Net sales increased by 45 percent in local currencies.

Operating profit increased to SEK 225 M (121), which corresponds to an operating margin of 23.2 percent (16.4).

Profit after tax amounted to SEK 164 M (88).

Earnings per share amounted to SEK 2.37 (1.27).

### January–September

Net sales during the period amounted to SEK 2,527 M (2,058), corresponding to growth of 23 percent.

Net sales increased by 37 percent in local currencies.

Operating profit increased to SEK 441 M (290), which corresponds to an operating margin of 17.5 percent (14.1).

Profit after tax amounted to SEK 322 M (210).

Earnings per share amounted to SEK 4.63 (3.03).

### Strong development during the quarter

Sales growth during the third quarter was above the long-term expectations in the market and the irregularity between individual quarters continued. Apart from an increased proportion of larger projects, the different inventory strategies of the distributors were contributory factors to this trend. During the third quarter, sales growth in the Americas region was affected to some extent by stock building among our US distributors. Meanwhile, demand from public buyers was high as the budgetary year ended.

It is difficult to judge how the present economic uncertainty will impact the demand for Axis' products. At present, we do not see any negative signals as regards to the number of project

requests. In the longer term, we foresee a continued positive development within network video with an expected annual growth potential of 25–30 percent. Our expansion plans to promote growth are thus unchanged.

Ray Mauritsson, President

The report and slide presentation is available on:

[http://www.axis.com/corporate/investor/interim\\_report.htm](http://www.axis.com/corporate/investor/interim_report.htm)

**Invitation to telephone conference**

Time: Thursday, October 20, at 10 a.m. CET.

To join the conference:

Dial: +46 (0)8 5052 0110

Access code: 904756

Axis AB participants: Ray Mauritsson, CEO and Fredrik Sjöstrand, CFO.

A recorded version of the presentation will be available for 10 days on:

+46 (0)8 5052 0333, Access Code: 904756

**For more information, please contact:**

Margareta Lantz, Manager, Investor Relations & Corporate Communications, Axis Communications

Telephone: + 46 (0) 46-272 18 00, E-mail: [margareta.lantz@axis.com](mailto:margareta.lantz@axis.com).

***About Axis Communications***

*Axis is an IT company offering network video solutions for professional installations. The company is the global market leader in network video, driving the ongoing shift from analog to digital video surveillance. Axis products and solutions focus on security surveillance and remote monitoring, and are based on innovative, open technology platforms. Axis is a Sweden-based company, operating worldwide with offices in more than 20 countries and cooperating with partners in more than 70 countries. Founded in 1984, Axis is listed on the NASDAQ OMX Nordic, under the ticker AXIS. For more information about Axis, please visit our website at [www.axis.com](http://www.axis.com)*