

Lund, August 17, 2005

Axis and Convergent complete several major network video deals

Axis Communications, the global leader in the network video market, announced today that the company's partnership with Convergent Technologies LLC, a national systems integrator specializing in fire, alarm, security and energy management, has resulted in several major network video deals. The deals include installations in the education, healthcare and telecommunications markets.

Convergent has installed Axis network cameras with Power over Ethernet (PoE) capabilities for the Pasadena Independent School District in Pasadena, Texas, and for Swedish Hospital in Seattle, Wash. The Pasadena ISD installation includes approximately 200 Axis network cameras, and the hospital installation has more than 100 network cameras. The Axis and Convergent's alliance has also expanded into Canada with a network video installation for Telus, one of the largest telecommunications providers in the country.

"We recognized that the security business is moving toward IP-based technologies," said Dan Mocerri, chief executive officer of Convergent. "Axis is a major player in the heart of that space, and our partnership has enabled us to grow the security side of our business as the technology continues to shift."

The Pasadena ISD installation is for enhanced security at 32 of the district's elementary schools. Because the system is IP based, the district can easily share the video with its police department via the Internet. For Swedish Hospital, Convergent upgraded the organization's outdated analog system with network video technology. Axis network cameras are now used for security at the hospital's main campus near downtown Seattle, and the system is expanding to include several remote clinics.

"Partnerships such as this extend our capabilities in tapping the North American market and further enable the outreach into important vertical market segments, like education, healthcare and telecommunications," said Ray Mauritsson, CEO of Axis Communications. "There is significant value in our collaboration with Convergent, allowing us to mutually capitalize on future enterprise-level projects."

Axis and Convergent first began working together in March 2005, when Convergent joined Axis Channel Partner Program.

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About Axis

Axis increases the value of network solutions. The company is an innovative market leader in network video and print servers. Axis' products and solutions are focused on applications such as security, surveillance, remote monitoring and document management. The products are based on in-house developed chip technology, which is also sold to third parties.

Axis was founded in 1984 and is listed on the O-list (Attract 40) of Stockholmsbörsen (XSSE: AXIS). Axis operates globally with offices in 16 countries and in cooperation with distributors, system integrators and OEM partners in 70 countries. Markets outside Sweden account for more than 95% of sales. Information about Axis can be found at www.axis.com.

About Convergent

Convergent Technologies is the fastest growing independent systems integrator in North America specializing in the design, installation and service of building systems including electronic security, fire alarm and building automation. Convergent Technologies was recently ranked number fourteen in SDM magazine's Top 100 Systems Integrators list. Visit Convergent today at www.convergent.com.